

HUAKA'

2017 KUPU ANNUAL REPORT

10 years of building a resilient future







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🔺 10 YEARS 🔺 3,500 YOUTH 🔺 \$95 MILLION IN ECONOMIC IMPACT



IT HAS BEEN AN AMAZING 2017 and 10th anniversarv vear. I cannot believe only 10 years ago, Kupu was a small non-profit with a handful of employees working out of a small office in Kaimuki. Today, with nearly 40 employees based out of our Kaka'ako office, Kupu has become the largest youth conservation-focused non-profit in the state.

Since serving a handful of youth our first year, we have welcomed more than 3,500 youth and young adults to our Kupu 'ohana. Together, with our more than 150 partners throughout Hawai'i and the Pacific, we have generated nearly \$100 million in economic benefits for the state through conservation work, scholarships, education, and career opportunities. What a milestone to mark our first decade.

Last year, Kupu removed 10,600 acres of invasive species, restored 117,800 native plants, distributed \$662,600 in educational money, and awarded 18 alternative high school diplomas. We also created opportunities to inspire change for more than 400 youth.

More important than any numbers measured, however, are the impressions we are making on our

"They say it takes a village to raise a child. Together, we are raising the next generation of environmental stewards and leaders for tomorrow."

youth. As one of our participants, Kawailehu Santiago, shared, "This experience has been truly life changing... it has awakened a fire within me to create a change."

So many of our program participants share similar sentiments and feedback. This is really the best measure of success — seeing youth mature into young adults through service. Our programs are helping the next generation find their passion and purpose while creating lasting relationships, developing a heart for service and community, and growing their confidence to succeed. We are changing lives.

This annual report is a celebration of their incredible stories and journeys. It is also a testament to our staff, partners, donors, and supporters who are making these stories possible. They say it takes a village to raise a child. Together, we are raising the next generation of environmental stewards and leaders for tomorrow. They will build stronger and more resilient communities.

While so much has been done over the last 10 years, there is much left to do, and we are excited about what lays ahead for our world as we help more young adults succeed. Mahalo for your support and joining Kupu in helping to mālama 'āina and our youth.

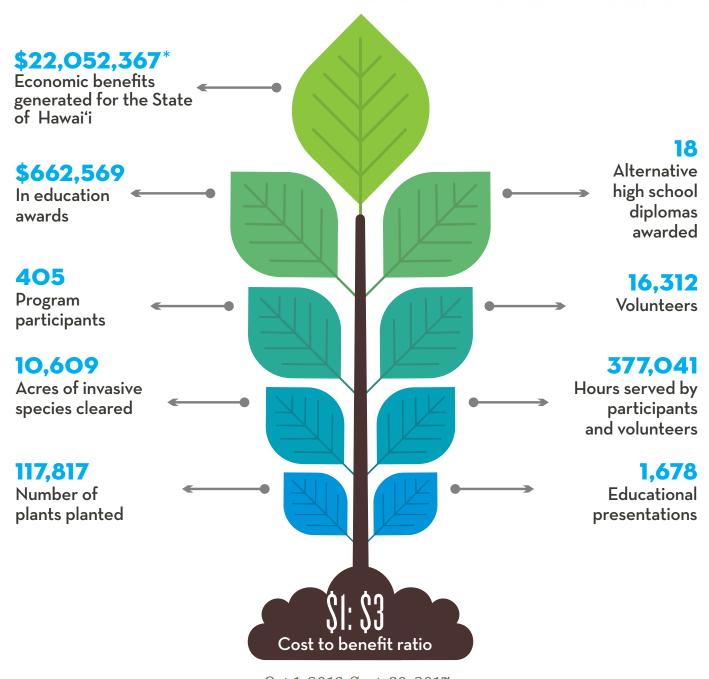
John Leong Kupu Chief Executive Officer





SUMMARY

Year in Numbers



Oct.1, 2016-Sept. 30, 2017

*Based on average economic benefit value of \$118,666.10 per full-time equivalent (value determined by nation-wide cost-benefit study in 2013 and multiplied by a cumulative rate of inflation of 5.9%). Leveraged volunteer hours also added at a value of \$23.80 per hour, determined by Independent Sector. (Belfield, Clive. The Economic Value of National Service. 2013. Center for Benefit-Cost Studies in Education Teachers College, Columbia University).



TIMELINE

A Decade of Empowering Hawai'i's Youth

When Kupu co-founders John Leong, Julianna Rapu-Leong, and Matthew Bauer were first contracted to run what was known as the Youth Conservation Corps (YCC), the three entrepreneurs in their mid-20s set up shop and got to work in John's parents' garage. With one shared computer and the dream of one day forming a nonprofit, they ran the youth program for several years under their company, Pono Pacific, until they founded Kupu in 2007. Ten years later, Kupu has grown to nearly 40 employees, earned numerous national and local awards, and has changed thousands of lives. Kupu continues to expand and improve its programs, services, and reach across Hawai'i and the Pacific.

2001

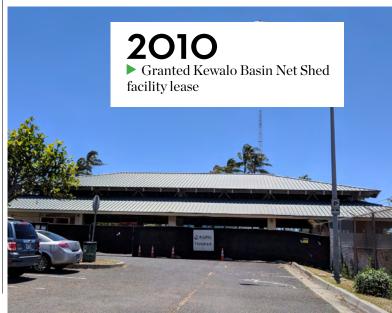
Awarded contract to run Youth
Conservation Corps summer program by
Department of Land and Natural Resources





2007

Kupu founded as a non-profit



TIMELINE



2011

 Kupu launches Sustainability Initiatives and HYCC Community programs

2013

- Kupu receives U.S. Forest Service Regional Forester's Honor Award
- ➤ 21st Century Conservation Service Corps (21CSC) Accreditation attained

2014

- CEO John Leong receives Nā Kama Kai Ho'okele Award: Beginning a Life Long Commitment to Mālama 'Āina
- Environmental Education Leadership Development Program launched



2015

- ► First class of Kupu students earn CBASE degrees
- Kupu receives Hawai'i Green Business Award
- U.S. Environmental Protection Agency recognizes
 Kupu for commitment to endorsing sustainable food management practices



2016

- ► Kupu spearheads IUCN World Conservation Congress Youth Engagement Working Group, gathering about 1,500 diverse youth from more than 20 countries
- Kupu and Kōkua Hawai'i Foundation launch the Hawai'i Youth Sustainability Challenge Mini-Grant Program



2017

- ► Kupu celebrates 10th anniversary
- Kupu launches a culinary initiative
- Kupu receives national The Corps Network Project of the Year Award

Kupu Capital Campaign Cabinet at Hoʻāhu 10th Anniversary event





PROGRAMS





O'AHU









Blaire Langston

Maia Mayeshiro

Hayden Atkins



Samantha Luhn



John-Carl Watson



Tyler Tsubota

Kupu Program Alumni Statistics: Long-Term Program Impact



88%

Employed or working toward a green career*



93%

Encouraged to pursue environmental issues*



88%

Continue to serve their community*



86%

Increased cultural understanding* 2017

405

3,647

Participants

Alumni

Partners

MOLOKA'I



Aulani Herrod



MAUI





MIDWAY



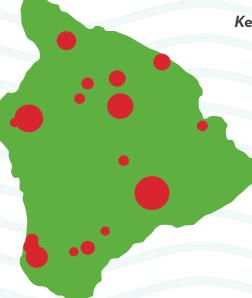


Keely Anuhea Hassett





Keali'i Ka'aikala



SUMMER

The **HYCC Sum**mer program is Kupu's longest-running program. Available statewide, it offers an opportunity for 17-20 year olds to learn about culture and conservation by working in teams to remove invasive species, restore native plants, maintain parks and trails, and preserve cultural and environmental sites. Team members and leaders receive volunteer and education awards for higher education, while team leaders also receive living allowances.





Coming Home

"ALOHA 'ĀINA ISN'T A JOB. IT'S LIFE." Life has come full circle for Moloka'i native Aulani Herrod. Joining Kupu's Hawai'i Youth Conservation Corps (HYCC) Summer program as a team member in 2012, Aulani went on to participate in multiple Kupu programs that took her as far as Kaho'olawe and the Northwestern Hawaiian Islands.

She returned as an HYCC Summer program team leader in 2017, saying, "it was my time to take all that I have learned throughout my experiences and teach others."

Over the summer, Aulani led her team on conservation projects, preserving and learning about some of Moloka'i's most historic environmental sites.

Her favorite, she recalls, was Kalaupapa National Historical Park:

"I was raised on Moloka'i, but had never gone to Kalaupapa. It was a very special moment for me. Ua $p\bar{a}$ $n\bar{o}$ ka na'au (my soul was touched). I was extremely touched to stand in the same places my 'ohana (family) once did. Although the trip lasted only a week, the seclusion allowed time to reflect on my life and establish a connection with that ' \bar{a} ina (land) and all else that surrounded me. I felt the mana (power). This trip definitely had a huge impact on my life."

Aulani's experience was not without challenges, however.

"As a leader, I was setting an example for my team members, and this summer really tested my patience," Aulani said. "Despite the trials and tribulations, I knew I had to persevere. I wanted to be a good role model and positive influence



so my team members would succeed.

"The most important *ha'awina* (lesson) I learned was to always be humble and *pono* (correct, righteous)."

After completing the HYCC Summer program, Aulani was hired by a program partner, Moloka'i Land Trust. She currently works as a field technician, managing their plant nursery, volunteers, school groups, and interns.

"Joining Kupu in 2012 was the best decision of my life, and the reason why I am at this particular stage in my life today," she added. "Ke aloha nui e ka 'ohana Kupu, nā hoa aloha 'āina a me kō Hawai'i (Much love to the Kupu family, friends of the lands of Hawai'i."



Alumni **HIGHLIGHT**



"HYCC is a fantastic program that gave me an introduction into what conservation work in Hawai'i is like. It provided me with a base set of skills and experience that set me on the path to get to where I currently am professionally."

Former HYCC Summer Team Leader John-Carl Watson (2008) currently serves as a program manager at Koʻolau Mountains Watershed Partnership.

▲ At a Glance HYCC SUMMER PROGRAM

99

Youth participated in HYCC Summer Program

33,356

Hours served by participants in the Kupu HYCC Summer Program

6

HYCC seasonal job opportunities at Kalaupapa National Historical Park created



COMMUNITY

Discovering Her Place in This World

Based out of Central and West Oʻahu, Kupu's **HYCC Community program** is a full-time, eight- or 25-week program that caters to under-resourced 16- to 24-year olds interested in gaining a cultural and environmental education, engaging in conservation work, and receiving academic and workforce training opportunities, with an option to earn an alternative high school diploma.





"LESS THAN A YEAR AGO, I was merely another 16-year-old with no drive and unsure of my place in this world."

Maia Mayeshiro came to Kupu's HYCC Community program looking for "an accelerated completion [of academics] through conservation work." Uninspired and unmotivated by traditional classroom settings, she was hungry for knowledge and inspiration.

"Going into the Kupu HYCC Community internship, I fully anticipated all the cultural restoration projects and activities — outplanting native species whilst dispatching invasive ones, maintaining fishponds, or falling on our faces in patches of mud," said Maia.

"What I didn't anticipate, however, was the realization that Kupu is so much more.

"A wise team leader once told us that the best time to plant a tree was 20 years ago; and the next best time is now. We truly grasped the essence of that *mana*'o (thought, idea) through the bittersweet satisfaction of *makaluhi* (tired eyes).

"This poetic phrase simply translates to "tired eyes," specifically those of the people who have been working hard on a community project. Experi-



encing *makaluhi* and admiring our progress after a hard day's work has not only grown our relationship stronger to the land, but also with our community members and ultimately, with ourselves.

"The amount of unconditional support I received from my peers and teachers at Kupu provided me with a newfound confidence and positive outlook for what the future holds."

What a bright future it became. Through Kupu's intensive six-month HYCC Community program at Kewalo Basin, Maia earned her high school diploma and was named Kupu's Most Outstanding Intern. Soon after, she was crowned 2017 Miss Hawai'i's Outstanding Teen, winning the talent award and thousands of dollars in scholarships to support college tuition.

At just 16-years old, Maia started courses at Honolulu Community College, where she is a staff writer for the school newspaper and is working toward a double major in botany and electrical engineering.



Alumni **HIGHLIGHT**



"A visit to Keiki O Ka
'Āina [while with Kupu]
blessed and impacted me.
From the hard work and
effort that day, I was
given a job opportunity
with the organization."

Former HYCC Community member La'akea Mano'i-Hyde (2016) was hired by Keiki O Ka 'Āina as a Kalei Team Member (caretaker & cultural lead).

▲ Kupu at a Glance
HYCC COMMUNITY
PROGRAM

74
Participants

18

Young adults earned alternative high school diplomas

60

O'o stick ceremonial gifts handmade from local invasive species

119

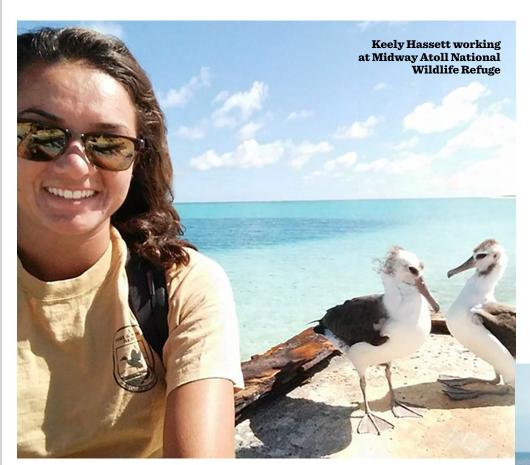
Kupuna engaged in cultural activities during Kupu Kupuna Days

CONSERVATION

Kupu's Conservation Leadership Development program offers full-time summer or year-round job opportunities working with non-profit or government agency partners throughout Hawai'i and the Pacific. Participants receive living allowances and an education award upon completion of the program, while gaining entry-level office training and/or hands-on outdoor field experience in conservation and natural resource management.



More than just fieldwork



THROUGH KUPU'S CONSERVATION LEADERSHIP DEVELOPMENT

PROGRAM, Keely Shae Anuhea Hassett served a year-long internship with the U.S. Fish & Wildlife Service. Spending time on Midway Atoll National Wildlife Refuge (NWR), Johnston Atoll NWR, Rose Atoll NWR, and refuges throughout the Pacific, she helped with predator control, native plant propagation, habitat restoration, endangered species monitoring, biological reports, data entry, and meeting and volunteer event coordination.

Keely also had an opportunity to conduct outreach presentations, including one in Portland, Oregon, from which she recalls:

"I gave my presentation in front of 150 federal employees in a large theater



in the federal building. The presentation was emotional and personal, but also uplifting. I wasn't just going through a timeline of Hawaiian history and the refuge system; I was defining my own cultural awakening and organizing my feelings and understanding of the importance of the well-being of Hawai'i.

"My presentation ... solidified my relationship to nature, especially to the Hawaiian Islands, and provided a deeper appreciation and overwhelming force to willingly give my all to conservation.

"This experience became more than just fieldwork or networking; it became the epitome of my life. I have been given the opportunity to share my passion and inspire others.

"When I began my internship, I expected to gain biological office and field experience, but what I didn't foresee was the development of a service-geared mindset.

"We have been given the opportunity to feel what it is like to serve others, and that in itself has been very powerful in my own character-building and development of a more giving mindset. Service to others and the development of a stronger and more sustainable community has become a new basis of how I want to continue with my future career plan and goals."

Keely is currently serving her second year as a Kupu Conservation Leader with the U.S. Fish & Wildlife Service as the Midway Atoll NWR biological field crew lead. ■

Kupu Conservation Leaders in Kanaloa (Kahoʻolawe) for one of four annual Kupu service trips



Alumni **HIGHLIGHT**



"Through sharing memories with my comrades through completing of our missions, protecting each other out in the forest, overcoming difficulties of environment conditions, while making the best of each moment improving and protecting the forest's native community, being able to recognize these places as home, and sharing the stories with friends strong and new is something I will hold in my heart for the rest of my life."

Former Conservation Leader **Keali'i Ka'aikala** (2015-2016) was hired by Leeward Haleakalā Watershed following his internship to continue his work as a restorationist.

▲ Kupu at a Glance

CONSERVATION LEADERSHIP DEVELOPMENT PROGRAM

188
Participants

umni participated in i

Alumni participated in inaugural Blue Waters Exchange program in California

\$662,569

In education awards distributed

49

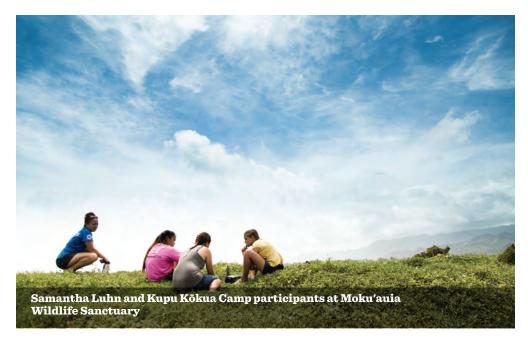
Partner sites across Hawai'i, Midway, and a new partner site in American Samoa as of 2017

EDUCATION

Kupu's **Environmental Education Leadership** program is a year-long, full-time, paid internship opportunity available to college graduates (21+) with backgrounds and interest in education and environmental studies. Participants work at partner schools on O'ahu to develop and implement curricula, projects, field trips, and volunteer opportunities that engage students and teachers in culture and the environment.



Sparking Curiosity in Others



"THERE IS NOTHING MORE GRATIFYING than seeing students in wonder of the world around them and knowing that, in some small way, you had something to do with that."

Kupu's Environmental Education Leader Samantha Luhn has found her niche. Blending her degrees in fisheries and wildlife science and theatre, she has been able to develop creative ways to educate and inspire local youth about the environment.

During her year-long internship, Samantha developed place-based environmental curriculum for elementary, middle, and high school classes throughout Oʻahu, arranging guest speakers, field trips, and interactive classroom lessons — like her Kaʻewai Stream Team project or helping to expand the Windward Zero Waste Hui.

As a driving force in launching the pilot Kupu Kōkua Camp, she also helped to develop two successful three-week summer programs, in which she reflected:



"It was an incredible culminating project, which tied in all aspects of everything I learned, practiced, and experienced throughout the year. What was most valuable to my growth as an educator was how it gave me an opportunity to create, frame, and facilitate an integrated, multi-faceted learning experience, combining my lesson plans and activities — like natural plant fabric dye-making, connecting science and indigenous stories, and deepening qualitative and quantitative observations.

"I strongly believe that student-driven education has the highest potential to impact the student's view of themselves and the world around them. I am empowered by the realization that I have the ability to spark curiosity in others by sharing and exploring the ideas that most interest and inspire me."

Samantha has signed on for a second term as an Environmental Education Leader to continue making strides in furthering environmental education in Hawaiʻi.



Alumni **HIGHLIGHT**



"This program allowed me the opportunity to find my passion for teaching and set me on my path in the education system. I became very passionate about environmental and cultural education in our schools, and that fire still continues to burn inside of me."

Former HYCC Summer Team Leader and Environmental Education Leader **Hayden Atkins** (2013-2015) continues to educate youth as a seventh grade math teacher at Hālau Ku Māna Charter School in Makiki.

▲ Kupu at a Glance

ENVIRONMENTAL EDUCATION LEADERSHIP PROGRAM

4

Participants

24

School Partners

2,718

O'ahu students educated

55

Participants engaged in inaugural Kupu Kōkua Camp intercession programs created by Kupu Environmental Education Leaders

SUSTAINABILITY

Kupu's **Sustainability Initiatives** program is a year-round, part-time job opportunity that offers competitive pay to those attending or have graduated from college. Fellows receive professional development training through mentoring, workshops, networking opportunities, and by working on innovative sustainability projects with a private, public, or non-profit partner site on Oʻahu.



Small Changes that Make a Big Difference



"AT THE END OF THE DAY, IT IS EACH individual's responsibility to take care of the environment. And when people get together and decide to take on that responsibility, wonderful things happen."

Blaire Langston balanced her first year of graduate school with a Kupu Sustainability Initiatives fellowship, and found the experience actually improved her studies.

"I learned how to be organized, plan ahead, and write professional emails," she said.

"My favorite parts of the experience were learning about project management, volunteer coordination, and professional development. Kupu is unique in that they provide very meaningful mentorship. They put a great deal of effort into providing professional development opportunities for their fellows, including one-on-one mentorship, short classes, and workshops that I use in graduate studies and the professional world," she added.

Serving as a Litter Analysis Fellow with non-profit Keep the Hawaiian Islands Beautiful, Blaire conducted surveys throughout Oʻahu to create an



index of litter on the island. The results were compiled and presented to the City and County of Honolulu with hopes of improving waste management infrastructure — for example, replacing park trash bins to prevent rummaging or debris from being blown away.

"Thinking about litter, my thoughts are connected to marine debris, which is a complex, global problem," she reflected. "Waste from land travels to the ocean via streams, rivers, and stormwater.

"While we need to look at waste

management, policy, and education, the root of the problem really comes from individuals and companies, creating too much waste. A little behavior change from consumers, and maybe some big changes from companies, could really influence the amount of debris that arrives on our shorelines."

Blaire is currently a graduate student at the University of Hawai'i at Mānoa studying natural resources and environmental management, focusing her thesis on marine debris and environmental psychology.



Alumni **HIGHLIGHT**



"Working for Kupu was a critical turning point in my career, providing me the freedom and guidance to make the jump from student to professional."

Former Environmental Protection Agency Clean Transportation Fellow **Tyler Tsubota** (2015-2016) currently serves as a U.S. Navy HART program manager and will soon become a community planner for Naval Facilities Engineering Command (NAVFAC) Hawai'i.

▲ Kupu at a Glance SUSTAINABILITY INITIATIVES PROGRAM

40
Participants

Company/organization partners

16

Schools completed inaugural Hawai'i Youth Sustainability Challenge (HYSC) program projects statewide, receiving \$18,841 minigrants in total



PARTNERS

Sharing Aloha for Āina and Community



tretching 1,600 acres mauka to makai on Kauaʻis north shore lay one of only a few remaining working ahupuaʻa (land division), Waipā — home to one of Hawaiʻis most pioneering cultural and conservation organizations.

For more than 30 years, Waipā Foundation has managed and restored the Waipā ahupuaʻa. From cultivating the land through its stream restoration project or growing *kalo* and other produce, to processing and distributing poi through its commercial kitchen or hosting farm-to-table food tours, voluntourism groups and

youth programs, Waipā has helped to deepen cultural connections between people, community, and the 'āina.

In sharing the values of Hawaiian culture and hard work through mālama 'āina, Waipā has also educated dozens of Kupu's program participants as a partner site since 2001.

"I am forever grateful to the Kupu program and Waipā for seeing a need in the Hawai'i community and providing for so many local youth the opportunity to engage with their communities and be humbled in service and contribution," said Kirstie Daly, Kupu alumna and current Waipā operations crew member. "This has afforded me the opportunity to be in line with my life goals and feel like I am making a positive investment in my community, self, and world. Conservation work and stewardship are now forever a part of my values."

Waipā continues to provide work for Kupu's HYCC Summer Kaua'i teams, as well as internship opportunities for Kupu's year-round Conservation Leaders, who help steward the ahupua'a, lead service-learning groups, assist with stream and forest restoration projects, and maintain and develop learning spaces.

"Kupu's multiple programs have enriched Waipā and our community in many ways over the years, and all of us here at Waipā are very grateful for the partnership and innovative ways that Kupu is introducing youth to good work throughout the islands," said Waipā operations director Johanna Ventura.

"We have offered jobs to almost all of the Kupu interns we have had. Kupu has been a real blessing for Waipā Foundation," added youth programs director Lea Weldon.

Today, a quarter of Waipā's fulltime staff are Kupu alumni, who continue to restore this thriving ahupua'a and grow its impact on the community.

For more information about Waipā Foundation, visit waipafoundation.org. ■



PARTNERS

Kupu programs are made possible through partnerships with like-minded companies and organizations. Mahalo to those who have hired Kupu program participants (39% of partners in 2017)

'Aoʻao O Nā Loko Iʻa O Maui Advanced Compliance Solutions, Inc. Ahahui Malama i ka Lokahi Ahaino School of Native Art Aloha Harvest Ambri American Chemistry Council August Ahrens Elementary School Barbers Point Elementary School Big Island Invasive Species Committee* BikeShare Hawaii Blanche Pope Elementary School Blue Planet Foundation Boys & Girls Club of Hawaii Canadian Wildlife Federation Castle High School Child & Family Service* City & County of Honolulu* Conservation International Hawai'i* Corporation for National and Community Service, Ameri Corps* DeBolt Gardens Foundation Department of Land and Natural Resources Division of Aquatic Resources* Division of Forestry and Wildlife* Na Ala Hele - Hawai'i Trails and Access System* Natural Area Reserves System* Hawai'i State Parks System* E Kupu Ka Aina* Each One Teach One Farms East Maui Watershed Partnership* Effortless Energy Elemental Excelerator* Gordon Biersch Hālau Kū Mana* Hale Kipa Daniel K. Inouye Elementary School Harold K.L. Castle Foundation Hau'oli Mau Loa Foundation Hawaii Agriculture Research Center Hawaii Baptist Academy* Hawai'i Center for Food Safety* Hawaii Community Assets (Kahua Waiwai) Hawai'i Community Development Authority*

Hawaii State Department of

Education*

State of Hawaii Department of Transportation Services* Hawaiʻi Energy* Hawaiʻi Forest Industry Association* Hawaiʻi Green Growth Hawai'i Institute of Marine Biology* Hawai'i Pacific University* Honolulu Authority for Rapid Transportation Hawaiʻi State Judiciary Hawaii State Energy Office Hoʻokuaʻāina* Honolulu Clean Cities Coalition Hui Aloha Kīholo Hui o Koʻolaupoko Ibis Networks International Union Conservation of Nature (IUCN) World Conservation Congress International Host Committee 'Iolani School Island Pacific Academy JS Architecture Design, PC The Trust for Public Lands Ka'ehu Bay Ka Honua Momona Ka Papa Loʻi o Kānewai* Kaʻala Elementary School Kaʻala Farm Kahalu'u Elementary School Kahoʻolawe Island Reserve Commission* Kailua Elementary School Kaimuki Middle School Kākoʻo ʻŌiwi Kalaheo High School* Kalani High School Kamehameha Schools* Kapi'olani Community College Kapolei High School' Kaua'i Forest Bird Recovery Project* Ka Waihona o Ka Na'auao Public Charter School Keep the Hawaiian Islands Beautiful . Keiki O Ka 'Āina* Kaleiopu'u Elementary School Kipapa Elementary School Koʻolau Mountain Watershed Partnership* Kōke'e Resource Conservation Program* Kōkua Hawaiʻi Foundation* Kokua Kalihi Valley* Lāna'i Culture & Heritage Center* Lanakila Pacific

Leilehua High School* Life 360 Luluku Farmers' Association (Aloha 'Āina Health Center, Inc.) Lyon Arboretum* Malaekahana Beach Campground Mālama Learning Center*
Mālama Loko Ea Foundation* Malama Mokauea* Mãlama Pūpūkea-Waimea Maui Forest Bird Recovery Project* Maui Nui Botanical Gardens* Mauna Kea Forest Restoration Project* Mayor's Advisory Committee on Bicycling
McKinley Community School for Adults Mililani High School* Mililani Mauka Elementary Mililani Middle School Mililani Uka Elementary School Mililani Waena Elementary School Molokai Land Trust* Nānākuli High & Intermediate School National Oceanic and Atmospheric Administration* National Park Service Haleakalā National Park Hawai'i Volcanoes National Park³ Kalaupapa National Historical Park National Tropical Botanical Gardens McBryde Garden Limahuli Garden & Preserve* Oʻahu Army Natural Resource Program* Oʻahu Invasive Species Committee* Olowalu Cultural Reserve Oroeco Pacific American Foundation Pacific Internship Programs for Exploring Sciences Paepae o He'eia Papahana Kuaola* Papahānaumoukuākea Marine National Monument* People Power Pōhāhā I Ka Lani Pono Homes* Protect Kahoʻolawe 'Ohana Pu'u Kukui Watershed Preserve* Pukoʻa Kani 'Aina CDC Queen Lili'uokalani Trust* San Diego Zoo Global - Keauhou

Bird Conservatory Sea Life Park Hawaii Education Department Shifted Energy Solomon Elementary School Stem, Inc.* SunEdison* Sunset Beach Elementary Surfrider Foundation O'ahu Chapter Sustainable Coastlines Hawaii* Sust'āinable Moloka'i Sweet Home Waimanalo Teach for America TerViva The Corps Network The Economic Research Organization at the University of Hawaiʻi The Green House* The Howard Hughes Corporation The Nature Conservancy* The Nook* Neighborhood Bistro* The Ritz-Carlton, Kapalua Three Mountain Alliance University of Hawaiʻi at Mānoa Dept. of Natural Resources and Environmental Management UHM Sustainability Council Ulu Mau Puanui* Uluha'o o Hualalai United States Department of Agriculture Hoʻolehua Plant Materials Center U.S. Forest Service* U.S. Fish & Wildlife Service* Wa'ianae Mountain Watershed Project* Waikalua Loko I'a Waikiki School Waikiki Worm Company Waikoloa Dry Forest Initiative Maui Nui Marine Resource Council Wailuku Ahupua'a Waimea Valley Hiʻipaka LLC* Waipā Foundátion* Waipahu Elementary School Waipahu High School Waipahu Intermediate School Waterfront Plaza West Maui Mountains Watershed Partnership Whole Foods Market Kahala Mall* Wilson Elementary School Windward Academy for CTE (Natural Resources Pathway)*

* Partner hires from Oct. 1, 2016-Sept. 30, 2017

Le Jardin Academy

Leeward Community College



GIVING

Kupu recognizes the generous contributions of our supporters who have made gifts, pledges, pledge payments, and in-kind gifts between October 1, 2016 and September 30, 2017. In addition to the following list, many supporters prefer to remain anonymous. Event donors whose contributions were received after September 30, 2017 will be recognized in next year's Kupu Annual Report.

GOVERNMENT

City and County of Honolulu
Hawai'i Commission for National
and Community Service
National Oceanic and
Atmospheric Administration
State of Hawai'i Judiciary
State of Hawai'i, Department
of Land and Natural Resources
U.S. Department of Agriculture,
U.S. Forest Service
U.S. Department of the Interior,
National Park Service
U.S. Department of the Interior,
U.S. Fish & Wildlife Service

CORPORATIONS Alaska Airlines Alexander & Baldwin, Inc. Aloha Tofu ALTRES, Inc. American Savings Bank Cades Schutte LLP Clarence Lee Design & Associates, LLC Concrete Coring Company of Hawai'i, A Penhall Company Cultural Surveys Hawai'i, Inc. Douglas Engineering Pacific, Inc. DTL, LLC Englekirk Structural Ĕngineers Federal Home Loan Bank of Des Moines First Hawaiian Bank Hawai'i Business Magazine Hawai'i Pacific University Hawaiian Electric Company, Hawaiian Electric Industries, Hawaiian Telcom, Inc. Honolulu Star-Advertiser Hurley International LLC Ibis Networks, Inc.
Island Insurance Companies J. Kadowaki, Inc. Jones Lang LaSalle Hawaiʻi Kaka'ako Kitchen Kaneohe Ranch Management Limited Kuʻiwalu Consulting Kuahiwi Ranch Leidos/Hawai'i Energy Pacific Point Inc. PBR HAWAI'I & Associates, Inc. Pono Pacific Land Management ProService Hawai'i Pulama Lana'i Schlissel & Associates LLC Servco Pacific Insurance Servpac Inc.

The Howard Hughes Corporation The MacNaughton Group Verity CPAs Ward Research Incorporated Watanabe Ing LLP WSP Hawai'i Inc.

FOUNDATIONS & COMMUNITY ORGANIZATIONS

Ahahui Malama I ka Lokahi AmazonSmile Foundation American Chemistry Council Consuelo Zobel Alger Foundation East-West Center Fred Baldwin Memorial Foundation Freeman Foundation Friends of Hawai'i Charities, Inc. Victoria S. & Bradley L. Geist Foundation Gift Foundation Harold K.L. Castle Foundation Hauʻoli Mau Loa Foundation Hawai'i Community Foundation Hawaiian Electric Industries Charitable Foundation Hoag Foundation James & Abigail Campbell Family Foundation Johnson Ohana Charitable

Inc.
Kamehameha Schools
Kaua'i Children's Environmental
Education Fund
Kokua Hawai'i Foundation
Locations Foundation
National Fish & Wildlife
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National Marine Sanctuary
Foundation
Pacific International Center for
Technology Research
Pacific Links Foundation

Kaiser Foundation Health Plan,

Foundation

Pacific Links Foundation Public Schools of Hawaiʻi Foundation Saltchuk Foundation

Saltchuk Foundation Verizon Foundation Walmart Foundation Ward Village Foundation

INDIVIDUALS

Ralph Acidera Elynor Adolfo Courtney Ann Agcopra Deion Agustin

Kyle Ah Choy Jim Ajello Yvonne Ako Anna Mae Alcon Trudy Alefaio Nicole Amina Lolita Amodo-Cagaoan Don & Susan Anderson Diego Arias Suzette Arita Elizabeth Au Caroline Austin Kristen Awa Stephanie Baclig Gretchen Balbas Nicole Baniaga Michelle Bartell Wyatt Bartlett Charlie Bartolome Jeb Bassett Glenn & Marilyn Bauer Matthew & Jennifer

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Ronale Dagulo Raynette Daite Jovita Davis Quynne Davis Teresita Decosta Jodeci Del Rosario Chaney Deluna-Greenleaf Erik Deryke Lyon Des Pres Devin Diamond Mark Dinong Sudeera Dissanayake Daniel Eliot Sharlen Eliu Jo Ann Ellis Shara Enay Birbirsa Darcy L. Endo-Omoto Michelle Espanto Chantilly-Ann Espindola-Williams Arianna Feinberg Sai Ferrer Olivia Fleming Karrie Fox Noel R. Fujii Tara Fujita Ashlynne Galzote Jennifer Garcia Sheila Garcia Mary Jane Gascon Kim Gennaula Michael Geronimo John Gillespie Ashlee Gishitomi Morgan Gojanovich Sierra Lyn Gray Priscilla Growney Lauri Ann Guardían Amanda Guzman Arialle Haiola Lisa Halvorson Alayna Hangai David Hara Jayson Harper Seann Hartnell Debbie Hayashi Maybelinda Hayashi Midori Hayashi Todd Hedrick Lee Henry-Chang Scott Hew Ellen Hoopai Jaymes Hori Gary Horita Helen Huang Barbra Hubshman David W. Hudson Carmen lao Ruth Igawa Ashley Joy Ignacio Darin & Tracie Iha Kaitlyn Ikehara Konrad Ikei

Luella Costales

Michelle Craighead

Carrie Inamasu Aken Rochelle Ingano Marc Ioane Nicholas Ireland Deeann Iseri Thomas Ishida Vanessa Izen Stefanie Jim Megan Jorah Justin Juan Shanel Kaaialii Cheray Kahalewai Kevin Kaji Lindsey Kalaiwaa Philip Kalipi Colin Kamemoto Kahala Kane Nicole Kanemitsu-Toa Jonah Kaneshiro Megan Kashimoto Eri Kawaguchi Camille Kawamoto Cathy Kawano-Ching Samantha Kawelo Hailey Keliipuleole Wahliya P.

Kessel-Fav Angela Kia Janice Kim Paul Kiriakos Michael Kitamura Chantelle Klein Kuuipoaloha Klug Jana Koba Elizabeth Kohagura Kristine Kotecki Yvonne Kuwaye Tifani Lacara Eamon Lai Darrin Lau Erlene Lau Reinette Lau Kim Laurin Candace Lealao Eric & Kathee LeBuse Brennan Lee Gail Lee Kamalei Lee

Meredith John & Julianna Leong Michael & Joanna Leong Sean Lin Brandi Linogon Brett B. Lomont Terri Lum Jerrica Maghamil Jonathan Marstaller Susan Masuda Fujio & Amy Matsuda Kim Matsukawa Scott Matsushima Ann McCabe Emily McCarren

Caróline Mccormick

Jennifer Lemalu-

Gregory Melvin Seana Mena Mignonette

Mercado-Puli Robert & Colette Miller Gigi Miranda Kanani Miyahira Kristin Miyahira Dumaran Bettina Mok Vanessa Moreno Elton Murakami Lana Murakami Cassin Muramoto Destinee Murray Daniel Muzzarini Wesley Nagamine Nadine Nakagawa Lacey Nakaguma Tiffany Nakamura John Neff Greg Niki Rob Nobriga Craig Norris Nathan Obando Katrina Ogata Jessica Olszewski Jolene Orosco Bryanna Oyadomari Lacey Padilla Chong Pak Katherine Pall-Lyman Christian Palmer Kelly Pamaylaon Kyle Pang Brandon Panoke Puamana Park Isaiah Peroff Hiilani Pila Ada-Marie Pollard **Brian Scott Polzien** Kanoa Poopaa Jamie Purdy

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Kiani Puu Blackstad

Brandy Shibuya Stephen Shim Erin Shima Doug Shimokawa Gloceria Sinesky Martha Smith Shannon Soares Taida Spicer Keala Stavitzke Michelle Stone Leimomi Strunk Jackaline Suen Max J. Sword Colin Szarmes Vianne Tabata Fiatamalii Taualo Kellee Tenn Jaron Teramoto Tracy Teruva Kristen Teves Trina Texeira Kathleen Thurston Tyler M. Tokioka Marilyn Tomas Brad Totherow Christy Tuitele Percy Unciano Lori Úyeda Chevaughn Vaccianna

Josiah Valencia Charmaine Valle Jacquie Vannatta Berny Vasega Mike Vieira Michelle Viel Stacy Viyavong Richard Wacker Valerie Wada Shera Walton Kaylene Watanabe Marcus Watts Karen Whitehead Tracie Williams Cecily Wong Matthew Wong Michael Wong Betty Yada Rogélio Yadao Frances Yago Karin Yamaguchi Kylie Yanagihara Martin Yanagihara Byron Yap Weston Yap Lisa Yasuhara Yuxuan Ye Eric K. & Melanie

Eric K. & Melanie Yeaman Phoebe Yeung Thomas Yi Kelli Yokonuma Travis Yoshikawa Kelly Zane Raven Zilka Garry Katherine Zott Kevin Zuber

Kupu greatly appreciates each gift. We have made every effort to ensure the accuracy of this listing. Please contact Kupu Development Manager Minette Lew-McCabe with any questions, comments or inaccuracies at 808.735.1221 ext. 1055 or minette.lewmccabe@kupuhawaii.org. Kupu apologizes for any errors or omissions.



No Donation is Too Big or Too Small

Kamalei Lee started giving to Kupu upon completing her Sustainability Initiatives summer fellowship in 2016.

"I am a proud Kupu alumna, and this organization will always be dear to my heart," Kamalei said. "I choose to donate to Kupu because I have seen how big an impact this organization makes on Hawai'i's youth. I don't give much now, but I give what I can because it's important to me and I will definitely give more once I am able to."

Working at Kamehameha Schools during her fellowship, Kamalei helped with graphic design projects and lesson planning, in which she taught Hawai'i Island intermediate students about sustainability.

"My biggest takeaways from the program were my overall professional growth and the connections I made through my various experiences. I also learned simple things not taught in a classroom — email etiquette, scheduling meetings, managing projects with team members on various islands. Moreover, I was able to meet multiple players in Hawai'i's sustainability industry," she added.

Upon completing her fellowship, one of those "players" offered Kamalei a freelance graphic design job. She now works remotely for them while attending Claremont Graduate University part-time to pursue a masters in marketing, and also serving as assistant director of annual giving for another Southern California college.

After finishing her degree in the next few years, Kamalei plans move back to Hawai'i "to serve the people and causes that mean the most to [her]."

"Most local young adults are encouraged to move away to the mainland because Hawaiʻi is 'too expensive' or 'lacks opportunity.' I don't believe this is true. We need more organizations like Kupu that are committed to inspiring Hawaiʻi's youth to want more for themselves and do work that will improve our local communities, because there are many opportunities to do so," Kamalei added. ■



CAPITAL CAMPAIGN



Kupu's Green Jobs Training & Community Center will create a "*piko*," or center, with a first-of-its-kind facility that connects communities, while strengthening Hawai'i's growing green jobs sector. Through Kupu's **Ho'āhu Capital Campaign**, contributors are helping to *ho'āhu* — "gather, accumulate, build an altar" — to renovate the Kewalo Basin Net Shed into a collaborative space that will engage youth and the community in programs, displays, initiatives, and other activities that will create a more resilient and sustainable Hawai'i. The \$6 million facility is expected to be complete at the end 2018. ■

CAMPAIGN CHAIRMAN

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ALTRES, Inc.
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Atherton Family Foundation
Bank of Hawaii Charitable
Foundation
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INDIVIDUALS

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Susan Tilden Lau

George Leong

Leong

John & Julianna

Sharon Luke Jaimee Manago **Arnold Martines** Chris Mashiba Michael Masuda Jane E. Sherwood & Robert K. Masuda Wayne Matoi Fujio & Amy Matsuda Patrick & Dayna Matsumoto Rory Matsumoto Sheri Matsumoto David Matsuura Samuel Moku David Morimoto Jody Mukaigawa John & Gillen Neff Quan H. Nguyen Gary & Lori Okamoto Leilani Olinger Alan Oshima Kaulana & Dianne Park Crystal K. Rose Erin Sakai Maile Sakamoto Aaron Sato Georgiane Senda Ryan Shiroma J.M. Shoji Nee Ling Sniffen Davelyn Souza George & Jean Stewart Jon Teraizumi Steve Teruya Tammy Teixeira Kathleen Thurston Tvler M. Tokioka Totherow 'Ohana Liane Usher Susan Utsugi Nick & Whitney Vanderboom Paul Vella Jeoffrey Verano Rich & Eileen Wacker Karen & Vince Watabu Lance Watanabe Douglas Weld Lance Wilhelm Mike Wilson R. William & Cynthia Wilson Donald Wong Jack Wong Loretta Luke Yajima Keith Yamada Eric Yeaman August Yee



The Mountain Apple Doesn't Fall Far from the Tree

Growing up in rural Honaunau on Hawai'i Island, First Hawaiian Bank President and COO Eric Yeaman went to the beach on the weekends and worked the land, gaining an appreciation for the outdoors and preserving the environment from an early age.

Eric has since grown his appreciation and passion for the environment, becoming a major contributor to conservation efforts in Hawai'i.

As a leader in the community and a member of Kupu's Capital Campaign Cabinet, Eric has helped Kupu secure hundreds of thousands of dollars in corporate and personal donations for Kupu's Green Jobs Training & Community Center. He also introduced the organization to major supporters who continue to donate to, and collaborate with Kupu, like Alaska Airlines.

His involvement with Kupu, however, started a few years before, thanks to his daughter Lauren. Passionate about caring for the environment like her father, Lauren participated in Kupu's Hawai'i Youth Conservation Corp (HYCC) Summer program on Maui, where she worked and camped outdoors, and even traveled to Kahoʻolawe.

Eric recalls, "It was a really good experience for her in many ways — roughing it a little bit, living outdoors, establishing relationships with others with similar interests from different socio-economic backgrounds. The experience built upon and validated her passion for the environment and sustainability initiatives."

He credits Lauren for his connection and commitment to Kupu, saying, "I wanted to support my daughter and her passion and interest. The impact that Kupu made on her is something I appreciate and view as very positive. As her dad, that's the biggest impact on me."

Lauren Yeaman is currently studying environmental sciences and sustainability at Cornell University, with plans to get her masters in planetary health, a field that helps to improve the health and well-being of people.

Ethel Yoshimura

Philip Young



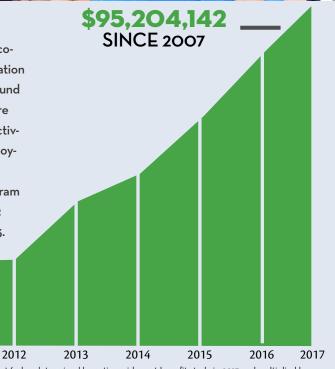
FINANCES



ECONOMIC GROWTH & IMPACT SINCE 2007

Since 2007, Kupu has contributed more than \$95 million in economic benefit to the state through community service, education awards, and job training opportunities with an overall compound annual growth rate of 25%. Economic benefits include, but are not limited to: social and community gains, workforce productivity gains, leveraged gains, personal and individual gains, employment and earnings gains, behavioral gains, and fiscal gains. In 2017, increased community engagement led to stronger program participation and volunteer support, resulting in a record \$22 million in economic benefit* with a cost-to-benefit ratio of 1:3.

2007



*Based on average economic benefit value of \$118,666.10 per full-time equivalent (value determined by nation-wide cost-benefit study in 2013 and multiplied by a cumulative rate of inflation of 5,9%). Leveraged volunteer hours also added at a value of \$23.80 per hour, determined by Independent Sector. (Belfield, Clive. The Economic Value of National Service. 2013. Center for Benefit-Cost Studies in Education Teachers College, Columbia University).

2011

2010

Financial Summary

ASSETS	As of Sept. 30, 2017	As of Sept. 30, 2016
Restricted Certificate of Deposit	\$120,402	\$160,334
Cash & Cash Equivalents	\$2,722,204	\$2,318,777
Accounts Receivable, Net	\$785,597	\$772,995
Prepaid Expenses & Other Assets	\$85,696	\$20,444
Property & Equipment, Net	\$650,907	\$453,092
Pledges Receivable	\$265,078	\$213,881
Total Assets	\$4,629,884	\$3,939,523
LIABILITIES & NET ASSETS		
Accounts Payable	\$56,886	\$41,249
Accrued Expenses	\$378,086	\$226,603
Deferred Revenue	\$1,417,014	\$1,159,142
Deferred Rent	\$132,690	\$68,146
Total Liabilities	\$1,984,676	\$1,495,140
Total Net Assets	\$2,645,208	\$2,444,383
Total Liabilities & Net Assets	\$4,629,884	\$3,939,523

TOTAL REVENUE









REVENUE, EXPENSES & NET ASSETS

Total Revenue & Support **Total Expenses** Change in Net Assets Net Assets - Beginning of the Year Net Assets - End of the Year

As of Sept. 30, 2017
\$6,638,542
\$6,437,717
\$200,825
\$2,444,383
\$2,645,208

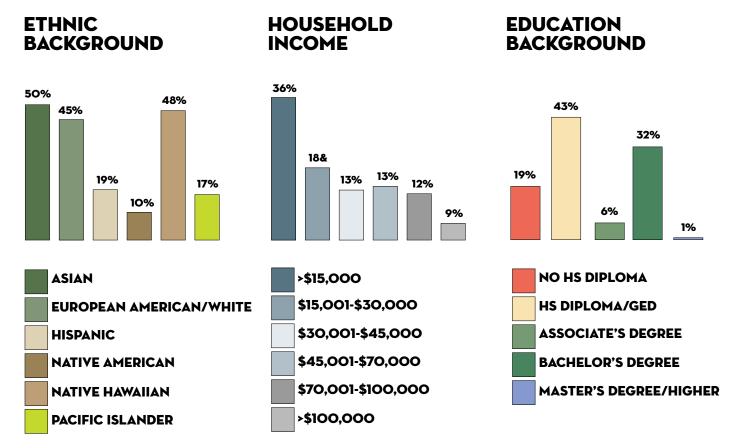
As of Sept. 30, 2016 \$5,060,378 \$4,908,596 \$151,782 \$2,292,601 \$2,444,383



DEMOGRAPHICS

Kupu programs serve those ages 16 and older, who come from diverse ethnic, household, and educational backgrounds (from entry-level to post-graduate professionals). In 2017, the majority of Kupu participants self-identified as multi-ethnic — more than 50% part-Native Hawaiian or Pacific Islander.





^{*}Total is more than 100% as the majority of participants identify with more than one ethnicity.



TEAM



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As of Sept. 30, 2017

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TEAM

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